

Powered by Trillions of Proprietary External Intelligence, Data Science, Vision AI, Conversation AI, Gen AI



Six of the World's 10 Largest Convenience Retail Chains Use PriceEasy







The Only Solution Integrated with Trillions of External Data

- 1. Mobility Data: Anonymized cell phone ping data
- 2. Fuel Pricing Data: Reliable competitor pricing data
- 3. Area Fuel Margin: Trade area margin estimates
- 4. Location Intel: EVs, restaurants, malls, gas stations, convenience stores
- 5. Car Registration: Number of cars in a micro area
- 6. Average Daily Car Count: Number of cars on a street or highway
- 7. Weather Forecasts: Predicts volume and behavior impact due to weather
- 8. Customer Income Data: Income distribution of visiting customers
- 9. Customer Demographics: Age groups, ethnicity of visiting customers
- 10. Customer Spend Profile: Distribution of share of wallet of visiting customers





Evolution of Convenience Fuel Pricing



Fuel

- Manual price survey
- Calculate price every day
- Call required to send prices to POS.
- Try to keep up with the market

- · Price surveys on paper
- Cost plus

Store

• Extremely tedious

Gen 2 Pricing POS Automation, Rules, Analytics

2015

Fuel

- · Competitor data available
- · Create dynamic pricing rules
- Software directly sends to POS
- Analytics to evaluate strategy
- Alerts to review strategy

Store

- Price surveys through app
- · Pricebook with rules
- Software directly sends to POS



Fuel

- Al price data validation > Auto pricing
- Trillions of External Data Points
- · Which competitor pulls my volume?
- How competitors react to market?
- Customer demographics at site
- · Conversion, relation fuel and store
- Prescriptive AI, elasticity, impact on Store

Store

- Vision AI for price survey
- · Trade area price benchmarks
- Optimal pricing zone using AI
- Price perception drivers

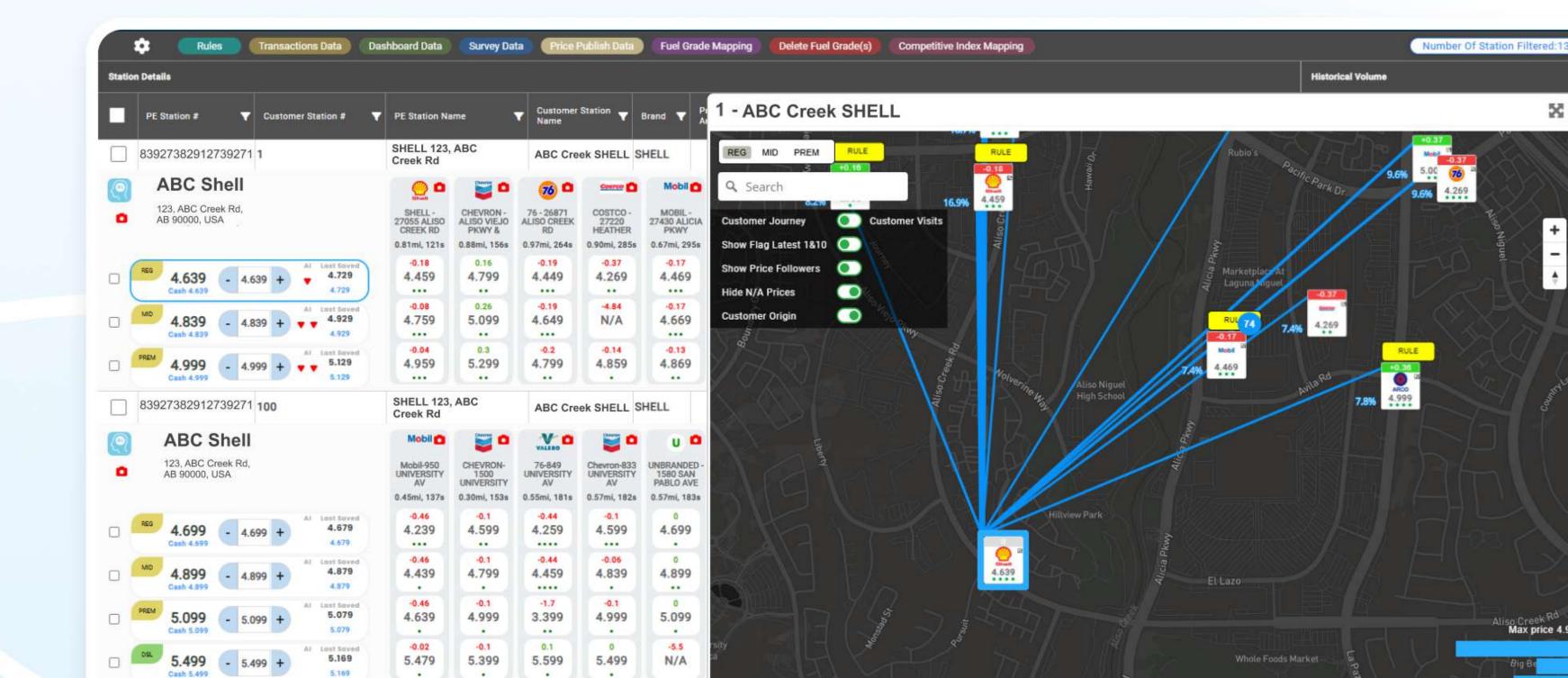
Times have changed.
Companies that want to stay relevant have to leverage external data instead of intuition, to strategize price – the most important aspect of retail. That's why several brands moved to PriceEasy, the only Gen 3 pricing solution.



Fuel Pricing & Analytics

World's most advanced fuel pricing platform – powered by deep insights into customer journeys and competitor strategies.

- Reliable competitor prices
- Which competitors your customers shop
- Who your competitors are pricing against
- Dynamic rules with volume, margin optimization
- Price publish to POS. Manage prices centrally
- Al value lift detection to optimize strategies
- Fuel to Store conversion insights

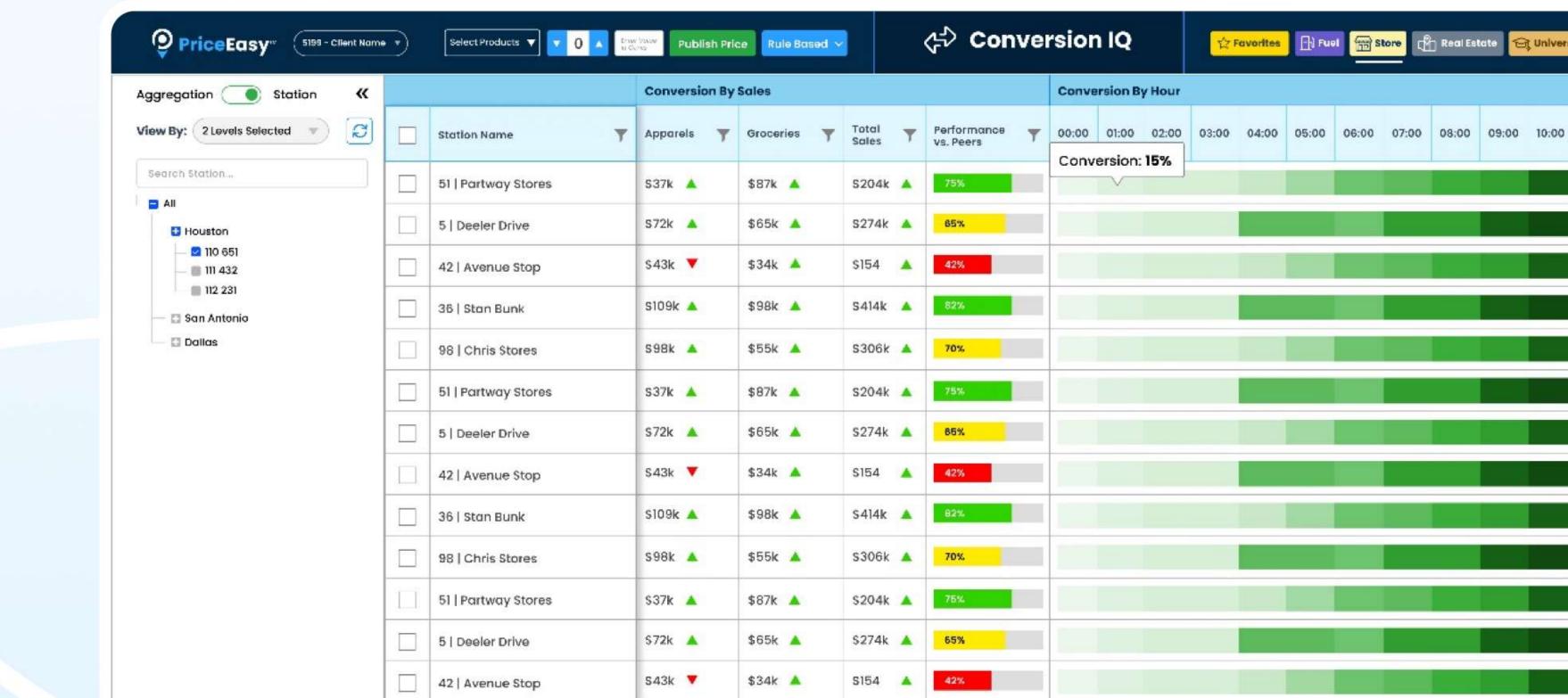




Conversion IQ

Identify fuel to store conversion drivers by the time of day. Create targeted promotions and dynamic fuel pricing to boost conversion.

- Analyze conversion from fuel to store station by the hour.
- Identify top-performing hours and what's driving conversion.
- Understand how promotions and pricing impact fuel & store.
- When does fuel vs store attract your customers.
- Al analyzes the price optimization boost both profitability.

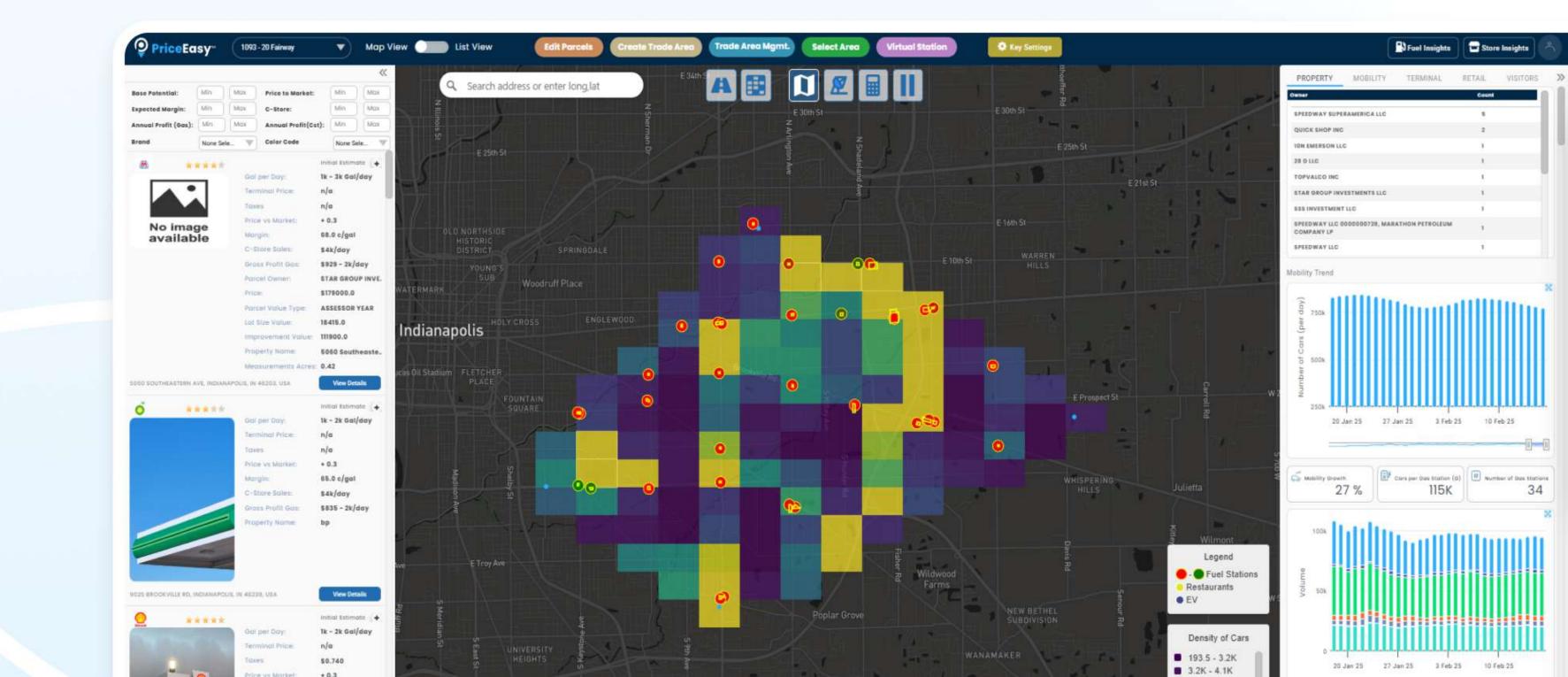




Location Intelligence

PriceEasy Location Intelligence helps you **identify the best sites** to invest by analyzing traffic trends, trade areas, demographics, mobility, competitors, and daily market share.

- Discover optimal locations to grow your next offering
- Daily market share of each site
- Traffic and street conversion by vehicle and consumer type
- Consumer profile at your site income, age, demographics
- Customer journey and buying behavior
- Performance monitoring of your trade areas
- Al for creating optimal trade areas, using trillions of data

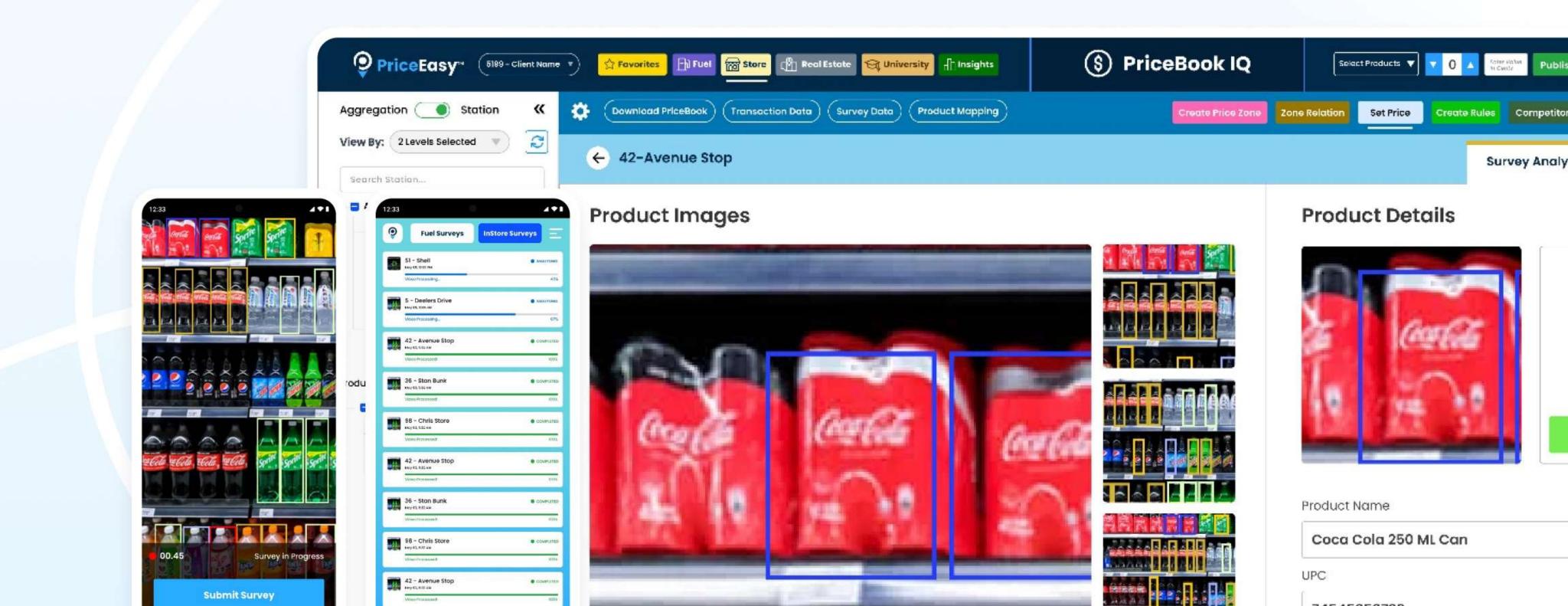




Survey IQ

With Survey IQ, you can easily run in-store price checks using your phone, verify the results online, and use that data to stay ahead of the competition with smarter pricing decisions.

- Know how your product prices compare to nearby competitors
- Uncover pricing gaps that could be costing you sales
- Make smarter pricing decisions with verified market data
- Respond faster to market shifts with live competitive intel
- Gather store-level insights in real time via mobile surveys

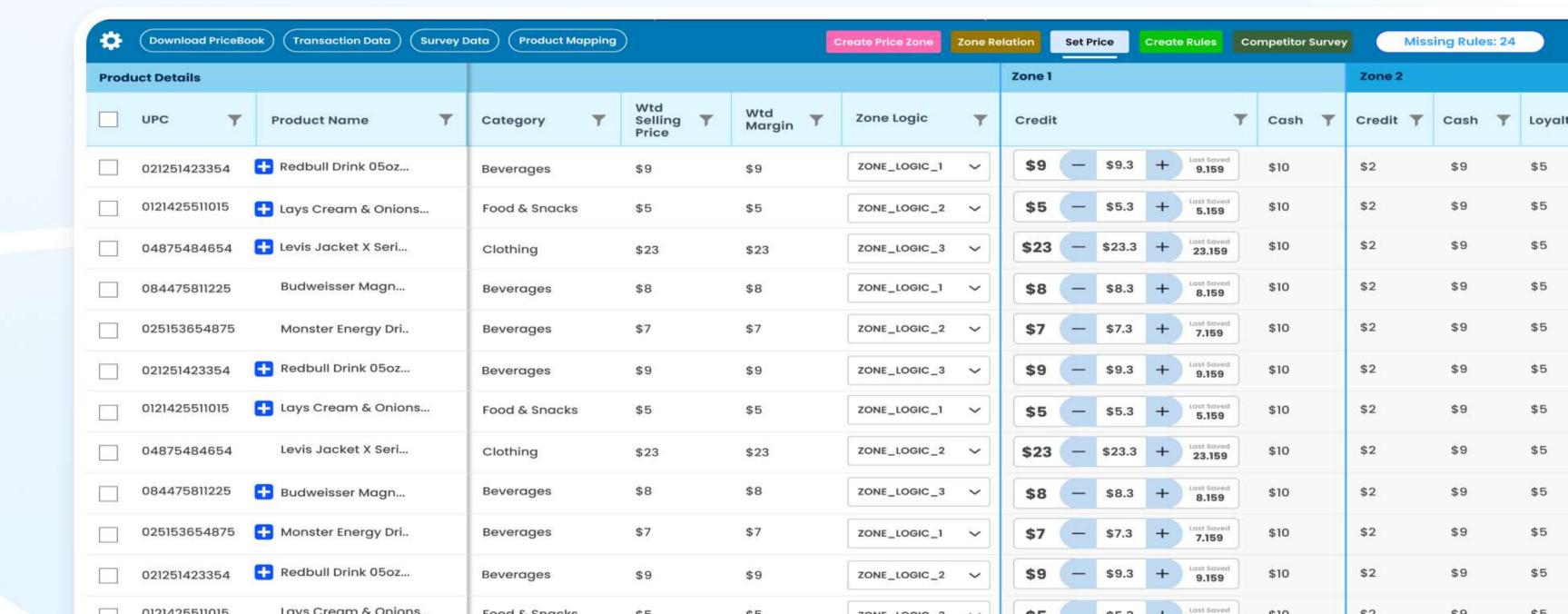




Pricebook, Promotions

PriceBook IQ gives you full control over in-store pricing by letting you manage thousands of SKUs, automate rules, **create optimal price zones** and create precise promotions and combos across all your stores from one central platform.

- Al for optimal price zones leveraging trillions of external data
- Automate pricing with smart rules and zone relationships
- Apply prices to thousands of SKUs in just a few clicks
- Get reliable competitor prices and create market strategies
- Roll out pricing strategies across store groups instantly
- Run promotions, discounts and combos for products.
- Understand what drive customers from fuel to store





Backoffice: Ordering & Receiving

Minimize shrinkage and streamline back-office operations with smart ordering, receiving, and Vision AI that reduces human error.

- Minimize shrinkage with Vision AI ordering and receiving
- Smart ordering. Minimize working capital with Al
- Scan paper invoices and reconcile using AI in seconds
- Auto-generate POs to restock effortlessly
- Efficient stock counting for accurate inventory

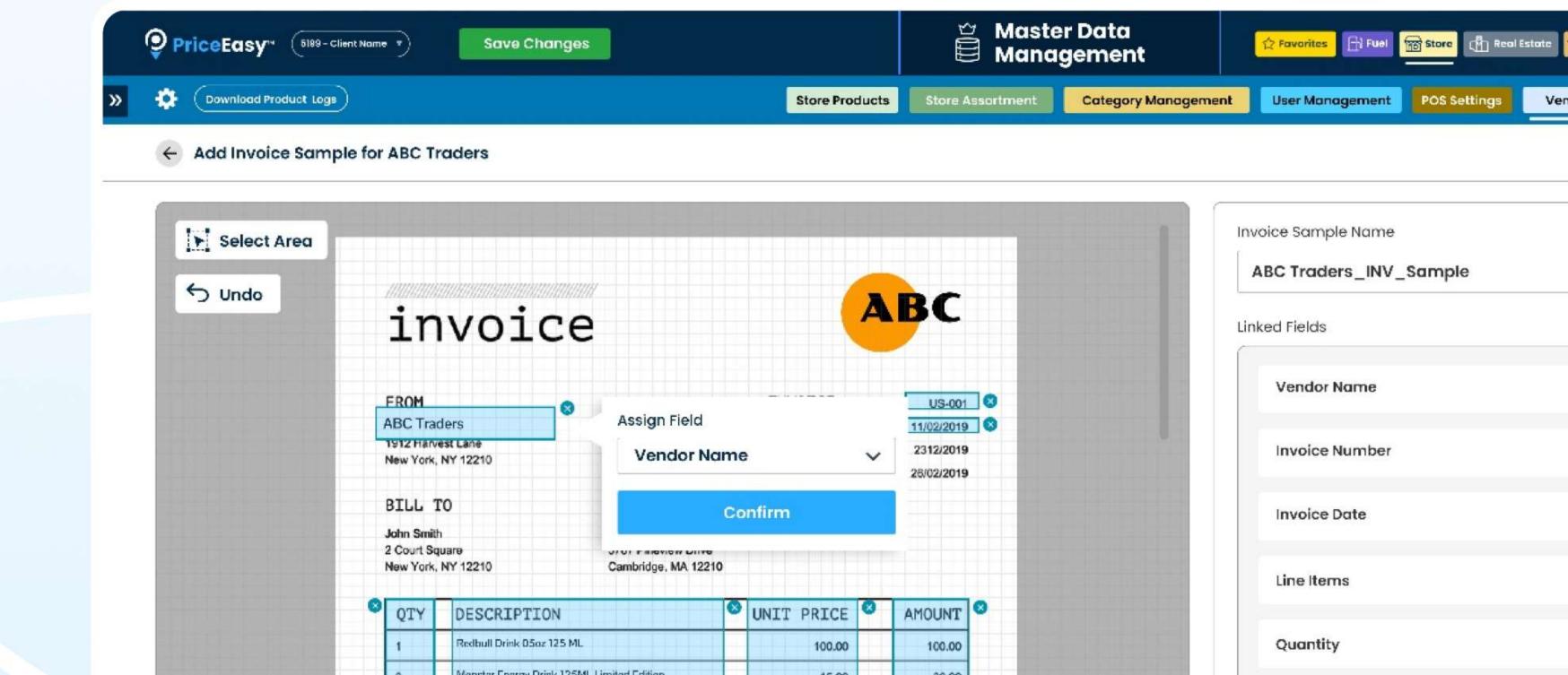




Invoice Processing

Train your system to read and extract invoice data automatically using smart template mapping.
Upload vendor invoice templates, mark the key fields, and let the system handle the rest during order receiving.

- Upload and map invoice templates for each vendor
- Define exactly where and what data to extract
- Automate data entry during order receiving
- Minimize human errors and inconsistencies
- Save time and streamline your invoice workflow

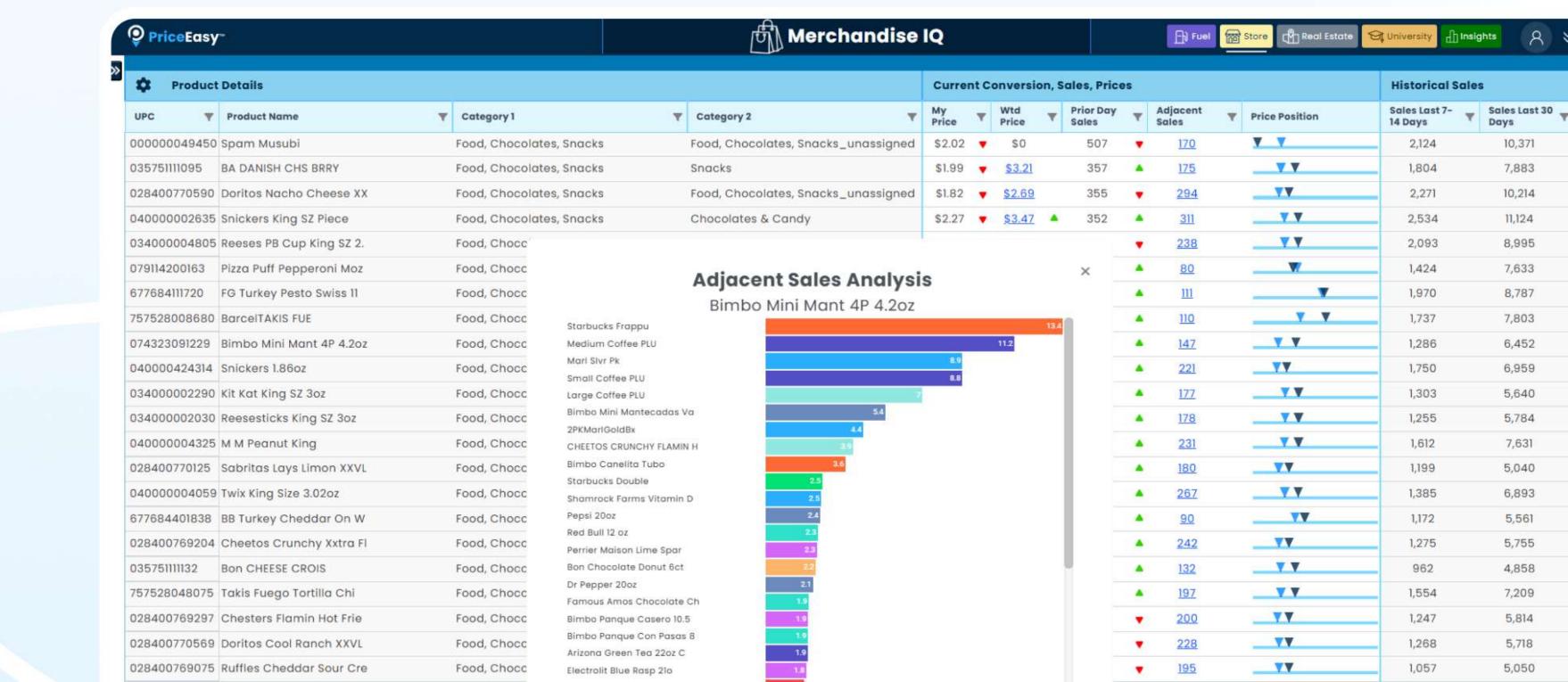




Merchandise IQ

Analyze direct and adjacent sales to reveal the true ROI of each product. Optimize your assortment by factoring in sales impact, demurrage, and inventory costs.

- Identify adjacent sales each product is driving.
- Remove products that don't generate value.
- Understand how customer profiles influence product success.
- Determine the Return On Investment of each product

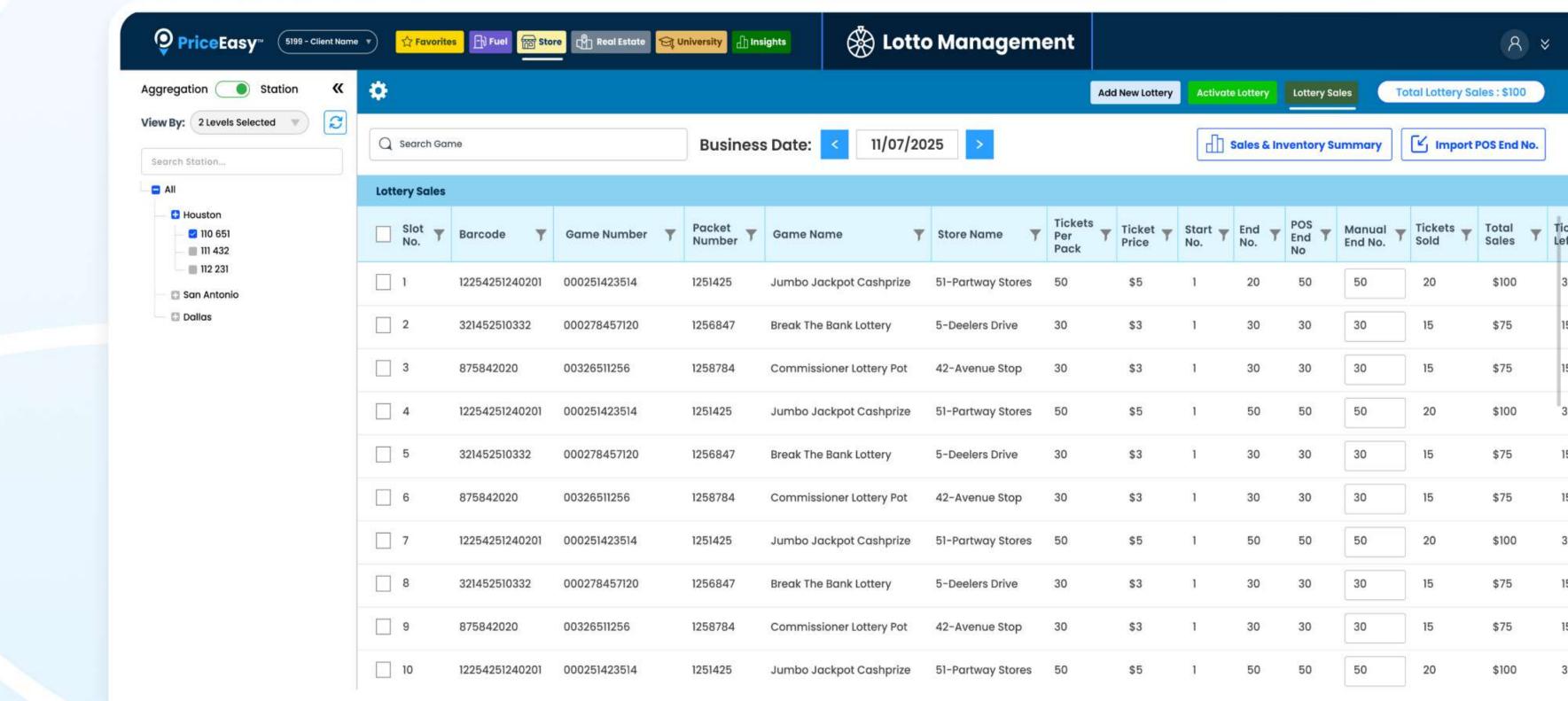




Lotto Management

Manage lottery sales from one powerful dashboard. From inventory and invoicing to daily lotto tracking. Stay organized and efficient across all locations.

- Add new lottery games to your system & start selling them
- Smartly manage the inventory of your game tickets
- Keep track of day to day lottery sales & get insights

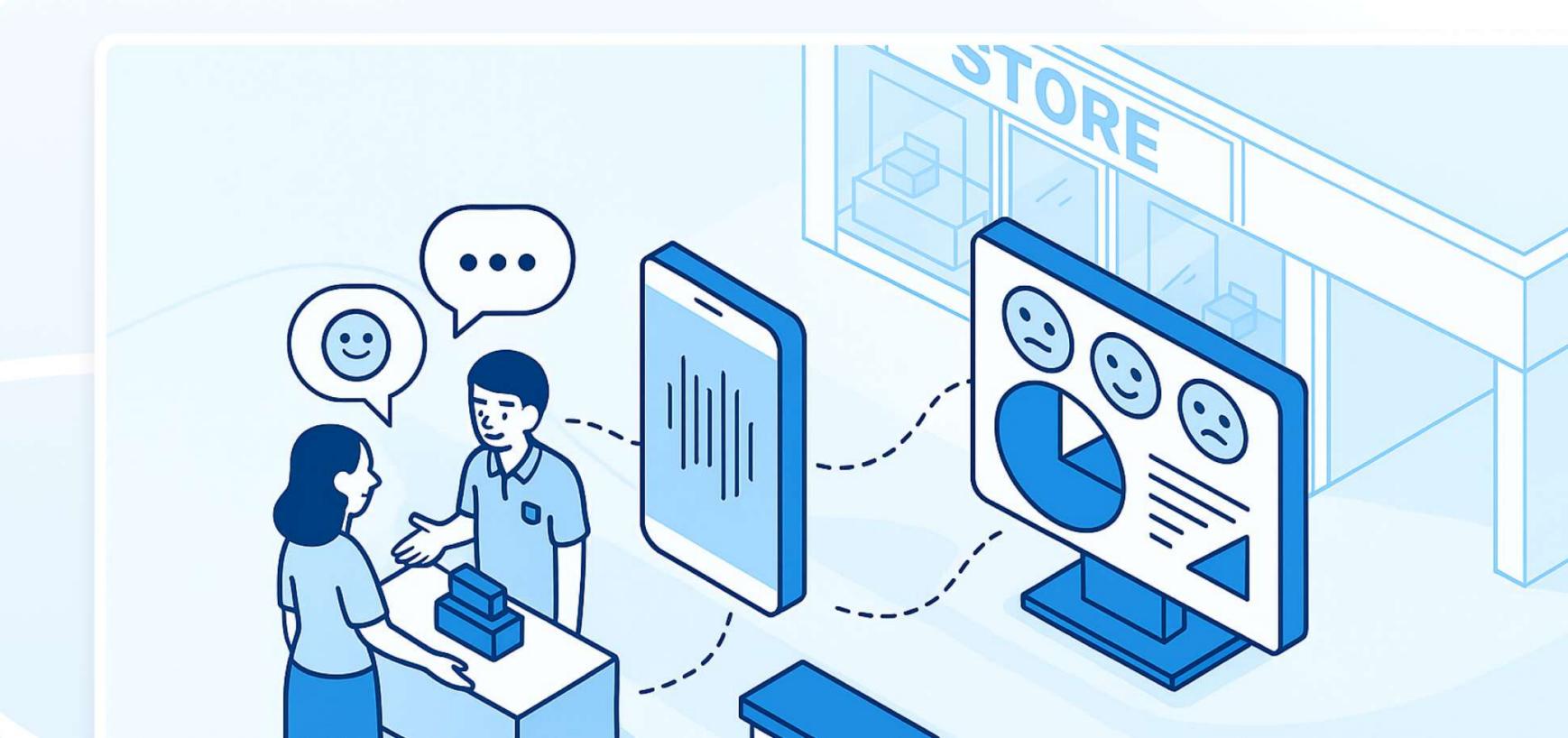




Voice IQ

Conversation AI analyzes in-store interactions using NLP and Gen AI to uncover missed upsell opportunities through your staff conversations.

- Detect tone of your staff from spoken conversations
- Which of your staff members are upselling
- Which of your staff are talking about your loyalty program
- Get site-level insights on customer experience
- Boost customer retention with actionable recommendations



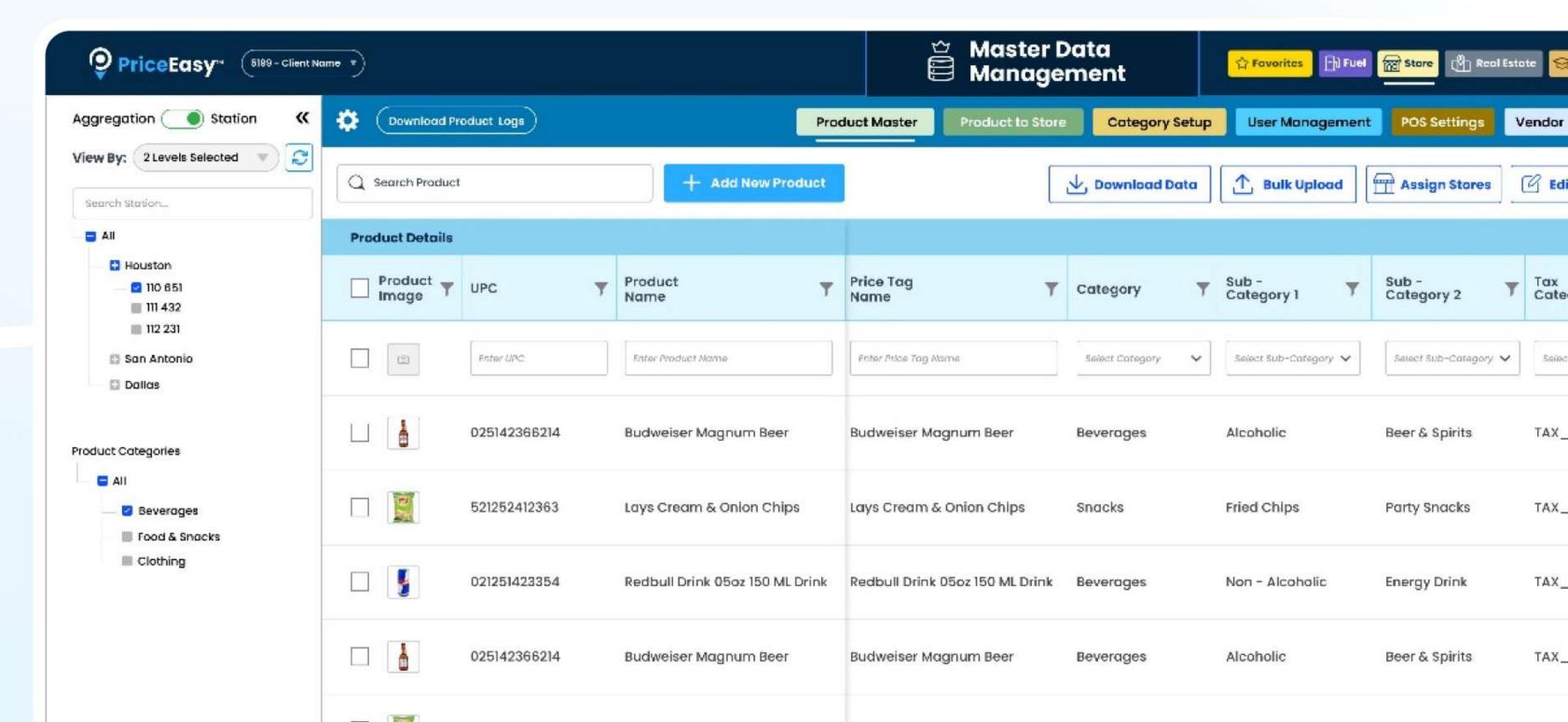


Master Data Management

Your central control panel for store operations set up and manage everything from products and vendors to users, categories, and POS systems in

one place. Stay organized, scalable, and fully synced across all your locations.

- Add and manage products across hundreds of stores
- Assign product lifecycles and track POS sync status
- Onboard vendors and manage their payment and tax info
- Create and manage product categories and subcategories
- Assign roles and privileges with user management
- Set up, activate, or deactivate POS systems across stores





Thank you.

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